



QUESTIONS YOU SHOULD ASK

1. What would I be expected to accomplish in this position?
2. What are the greatest challenges in this position?
3. How do you think I fit the position?
4. Describe your most successful employees.
5. What training will I receive? Where does that training happen?
6. What has your career path been?
7. What do you love/like about XYZ company?
8. What expectations do you have for the company over the next 5 years? 10 years?
9. What are my opportunities for advancement?
10. What separates your top managers from everyone else?
11. What is your competitive edge?
12. What is your company doing to gain market share?
13. If you had to isolate 3 things that determine a person's success with your company, what would they be?